

राष्ट्रीय राजमार्ग एवं अवसंरचना विकास निगम लिमिटेड

सड़क परिवहन और राजमार्ग मंत्रालय, भारत सरकार  
तीसरी मंजिल, पीटीआई बिल्डिंग, 4-संसद मार्ग, नई दिल्ली-110001

**National Highways & Infrastructure Development Corporation Limited**

Ministry of Road Transport & Highways, Govt. of India  
3rd Floor, PTI Building, 4-Parliament Street, New Delhi-110001, +91 11 23461600, www.nhidcl.com



(भारत सरकार का उद्यम)

(A Government of India Enterprise)

NHIDCL/Nagaland/Kohima Bypass Pkg III/ 2019

21.08.2020

To

**All the Technically Qualified Bidders (Listed below)**

**Sub: Construction of two lane with paved shoulder of Kohima-Bypass Road connecting NH-39 (New NH-02), NH-150(New NH-02), NH-61(New NH-29) and NH-39 (New NH-02) from Design Km 21.00 to design Km 32.00 [Design Length – 11.00 Km] in the state of Nagaland Under SARDP-NE on EPC Mode (Package III)- *Opening of Financial Bid – reg.***

Based on the Technical Evaluation, following firms are found technically qualified for the subject project:

Sr. No.	Name of the Bidder	Status
1	M/s Krishi Infratech	Technically Responsive
2	M/s Skylark Infra Engineering Pvt Ltd	Technically Responsive
3	M/s Naagaamii Infratech Pvt. Ltd – T Tachu & Co. (JV)	Technically Responsive

2. A copy of the Minutes of Meeting of the Technical Bid Evaluation Committee (TEC) is also enclosed herewith for information of applicant bidders.

3. Authority will open the online Financial Proposal on **24.08.2020 at 15:00 PM** in the presence of the authorized representatives of the Bidders who may choose to attend at NHIDCL, HQ, 3<sup>rd</sup> Floor, PTI Building, 4 Parliament Street, New Delhi-110001

**Encl:** As above.

  
(A. K. Jha)

**General Manager (Technical)**

**Email: [gmnagaland.nhidcl@gmail.com](mailto:gmnagaland.nhidcl@gmail.com)**

National Highways & Infrastructure Development Corporation

2<sup>nd</sup> Minutes of Meetings of Technical Bid Evaluation Committee (TEC) for “Construction of two lane with paved shoulder of Kohima-Bypass Road connecting NH-39 (New NH-02), NH-150(New NH-02), NH-61(New NH-29) and NH-39 (New NH-02) from Design Km 21.00 to design Km 32.00 [Design Length - 11.00 Km] in the state of Nagaland Under SARDP-NE on EPC Mode (Package III)” held at NHIDCL, New Delhi at 1500 Hrs on 19.08.2020.

The bids for the subject work were invited and bids were received online on scheduled bid due date as 06.08.2020 at 1100 hrs.

2. The following bidders have submitted their bids online.

- (i) M/s Krishi Infratech
- (ii) M/s Skylark Infra Engineering Pvt Ltd
- (iii) M/s KKB Projects Pvt Ltd - Shree Manglam Buildcon Pvt Ltd (JV)
- (iv) M/s Naagaamii Infratech Pvt. Ltd - T Tachu & Co. (JV)
- (v) M/s Rajkeshariprojects. Ltd.

3. The Evaluation Committee in reference to RFP has considered the following Evaluation Criteria for estimated project cost of Rs 113.52 Crore.

Sr.No.	Particulars	Amount in Rs. Cr.
1	Estimated Project Cost	113.52
2	Minimum Threshold Technical Capacity required (For Category 1, 2, 3 & 4) as per clause 2.2.2.2 (i)	56.76
3	Minimum Threshold Technical Capacity required (For Category 1, 2, 3 & 4) for Lead Member to fulfill as per clause 2.2.2.4 (i)	34.06
4	Minimum Threshold Technical Capacity required (For Category 1, 2, 3 & 4) for Other Member to fulfill as per clause 2.2.2.4 (i)	11.35
5	Minimum required amount of COMPLETED Eligible Projects in Category 1 and/or Category 3 from at least one similar work as per clause 2.2.2.2 (ii)	17.03
6	For a project to qualify as a Eligible Project under Category 1&2 , the Capital Cost of the project should be more than (as per clause 2.2.2.6 (i) (c) )	11.352
7	Minimum required amount of self constructed project by the Bidder for a project to qualify as a Eligible Project under Category 1&2 (as per clause 2.2.2.6 (i) (d))	one half of the Project Cost of eligible projects as defined in clause 2.2.2.6 (i) (d).
8	For a project to qualify as a Eligible Project under Category 3&4 , the receipt / payments of the project should be more than (as per clause 2.2.2.6 (ii) )	11.352
9	Minimum Financial capacity required as per clause 2.2.2.3	5.68
10	Minimum Financial Capacity required for Lead Member to fulfill as per clause 2.2.2.4 (i)	3.41
11	Minimum Financial Capacity required for Other Member to fulfill as per clause 2.2.2.4 (i)	1.14
12	Minimum Average Annual Turnover required as per clause 2.2.2.3 (ii)	22.70
13	Minimum Average Annual Turnover required (For Lead Member) as per clause 2.2.2.4 (i)	13.62
14	Minimum Average Annual Turnover required (For Other Member) as per clause 2.2.2.4 (i)	4.54

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15	Minimum Required Bid Capacity (For each Bidder) as per clause 2.2.2.1	56.76
16	Minimum Required Bid Capacity (For Lead Member) as per clause 2.2.2.4 (i)	34.06
17	Minimum Required Bid Capacity (For Other Member) as per clause 2.2.2.4 (i)	11.35

4. The Evaluation Committee during evaluation found that some of the data/information provided by the Bidders are not adhering to the clauses given in the RFP document, so it was proposed that the clarification may be sought from the Bidders as per clause no 3.1.4 of the RFP to facilitate the evaluation process. Accordingly, the **Technical Evaluation Committee (TEC)** in its meeting has decided that the clarification as requested by the Technical Division is to be sought from the respective bidders.

5. In Continuation to 1<sup>st</sup> Meeting of **Technical Evaluation Committee (TEC)** held on 14.08.2020, replies received from the bidders, the Evaluation report were deliberated by the TEC in 2<sup>nd</sup> meeting held on 18.08.2020. The Committee observed that most of the bidders have submitted the financial capacity such as turnover and Net worth of FY 2018-19, FY 2017-18, FY 2016-17, FY 2015-16 & FY 2014-15 and not submitted the undertaking as per clause 2.2.2.8(ii). Accordingly, the Committee considered the financial account of FY 2018-19 to 2015-16 for such bidders who have not submitted the Audited Financial account of 2019-20. The remarks of ETEC w.r.t the observations and reply received are tabulated below:

S.No	Name of the Bidder	Clarification to be sought	Reply received from the bidder	Comments of the Committee
1	M/s Krishi Infratech	<p>(i) The UDIN Number has not been provided in Appendix 1A for the certificate pertaining to calculation of 'B' of Bid Capacity. It is requested to provide the same.</p> <p>(ii) The Project under project code A,B, C and D claimed for Technical Threshold Capacity which are bridges for railway line has to be considered under category 4 as per RFP clause 2.2.2.5 (V), whereas same has been claimed in category 3. Please clarify.</p> <p>(iii) The UDIN number has not been provided in the eligible works and Similar work certified by the Statutory Auditor. It is requested to provide the UDIN Number in all the requisite certificates that are certified by Statutory Auditor.</p> <p>(iv) POA refers to "National Highway Authority of India" instead of National Highway &amp; Infrastructural Development Corporation Limited. Please clarify</p> <p>(v) Appendix X, Appendix XI not provided in the RFP format. It is requested to provide the same with proper UDIN Number.</p> <p>(vi) In UDIN ICAI verification Net Worth of 2019-2020 or 2018-19 and Turnover of last five year not indicated. Please clarify.</p>	<p>(i) The UDIN Number is set by the auditor and attached again</p> <p>(ii) In hurry, the work was claimed in Category - 3, request you to consider project code A,B,C &amp;D under Category - 4 and consider Project code - E under Category - 3.</p> <p>(iii) Mentioned the UDIN Number as mentioned and attached again</p> <p>(iv) It happened in hurry. Please treat as National Highways Infrastructural Development Corporation Limited instead of National Highway Authority of India.</p> <p>(v) Indicated with proper UDIN Number and attached below</p> <p>(vi) Indicated with</p>	<p>The reply submitted by the bidder has been scrutinized by the committee and found to be in order. Further for the additional experience of Major Bridge, Road over Bridge of Span 48 m constructed for South Western Railway has been considered. Hence the committee decided to consider the bid as Technically responsive.</p>

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			proper UDIN Number and attached below	
2	M/s Skylark Engineering Private Limited	<p>(i) Appendix X, Appendix XI not provided in the RFP format. It is requested to provide the same with proper UDIN Number</p> <p>(ii) The Undertaking from Statutory Auditor has not been submitted regarding submission of Audited Balance sheet for 2020. It is requested to submit the same as mentioned in Appendix XI.</p> <p>(iii) In UDIN ICAI verification Net Worth of 2019-2020 or 2018-19 and Turnover of last five year not indicated. Please clarify</p> <p>2. A mail was further send to the bidder stating that the year wise breakup is not reflected in your UDIN certificate for the works taken for Technical Threshold Capacity. Hence it was requested to send across the UDIN certificate reflecting the year wise breakup of payment received for the works taken for Technical Threshold Capacity.</p>	<p>(i) The Appendix X and XI is already attached with the technical Bid Page Number 111 to 114. However, the copy of Appendix X &amp; Appendix XI is attached herewith as Annex - A.</p> <p>(ii) The copy of undertaking is attached herewith as Annex - B.</p> <p>(iii) The net worth Certificate &amp; Turnover Certificate is already attached with the bid at page no. 54-56 and the same is available on UDIN ICAI site also. However, the copy of screenshot of the website is attached herewith as Annex - C.</p> <p>2. In regards to the email, the bidder submitted the requisite documents from their newly appointed Statutory auditor. Also the breakup of payment received for the</p>	The reply submitted by the bidder has been scrutinized by the committee and found to be in order. Since the bidder is technically and financially eligible. Hence the committee decided to consider the bid as Technically responsive.

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			works taken for Technical Threshold Capacity has been reflected in UDIN Certificate.	
3	M/s Naagaamii Infratech Private Limited JV with T.Tachu & co	<p><b>a. Naagaamanii Infartech Private Limited</b></p> <p>I. Provide the correct UDIN no for Appendix 1A for the certificate pertaining to calculation of 'B' of Bid Capacity. It is requested to provide the same.</p> <p>II. Name of the Banker is missing. It is requested to provide the same as stated in Para 6 on Annexure III.</p> <p>III. In UDIN ICAI verification Net Worth of 2019-2020 or 2018-19 and Turnover of last five year not indicated. Please clarify</p> <p>(iv) Appendix X, Appendix XI not provided in the RFP format. It is requested to provide the same with proper UDIN Number</p> <p>(v) Net worth - UDIN net worth mismatch with Balance sheet. Please clarify.</p> <p><b>b. T.TachU &amp;Co</b></p> <p>I. The UDIN Number has not been provided in Annexure VI certificate provided by Statutory Auditor. It is requested to provide the same.</p> <p>II. UDIN Number has not been provided in the Statutory Auditor's certificate of Annexure IV for Project code C &amp; D. It is requested to provide the same.</p> <p>III. In UDIN ICAI verification Net Worth of 2019-2020 or 2018-19 and Turnover of last five year not indicated. Please clarify Appendix X, Appendix XI not provided in the RFP format. It is requested to provide the same with proper UDIN Number</p>	<p><b>a. Naagaamanii Infartech Private Limited</b></p> <p>(i) Compiled</p> <p>(ii) Compiled</p> <p>(iii) Financial Statement of 2019-20 is not yet audited. Hence submitting Undertaking for the same along with balance sheet of 2014-15 and modified/corrected Net Worth Certificate of 2018-19.</p> <p>(iv) Compiled</p> <p>(v) Net Worth of 2019-20 &amp; 2018-19 were provided in Technical Bid. However, financial Statements of the company for FY 2019-20 are yet to be audited. Also, there was some clerical error in the net worth computations for the FY 2018-19. The same has been corrected and modified /Corrected net worth for 2018-19 is being submitted as Appendix X. Please treat this certificate as true and final copy.</p> <p><b>b. T. Tachu &amp; Co.</b></p> <p>(i) Compiled</p>	The reply submitted by the bidder has been scrutinized by the committee and found to be in order. Also the Turnover of FY 2015-16 as per the Profit and Loss statement is zero, hence the same has been taken in the calculation of Average Annual Turnover. Further, the bidder has provided the corrected Net Worth as per the Financial statement. Since the bidder is technically and financially eligible. Hence the committee decided to consider the bid as Technically responsive.

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			<p>(ii) Compiled</p> <p>(iii) As per our telephonic conversation, Financial Statement of JV Partner (T Tachu and Co) for the year 2019-20 is already audited, and therefore, Net worth &amp; Turnover shall remain the same. This may be referred in page ni. 290 - 291 &amp; 341-344 of technical Bid. However proper Address of CA was not indicated in the Appen. X &amp; XI submitted. Therefore Appendix X &amp; XI is being re-submitted.</p>	
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6. In regards to M/s KKB Projects Pvt Ltd - Shree Manglam Buildcon Pvt Ltd (JV), it was brought to the notice of committee that one of the bidder M/s KKB projects Ltd is executing the project Pfutsero - Phek Pkg I (i.e. On-going project) and one project of Kohima Bypass Pkg I has been awarded to M/s KKB - CRP infrastructure Pvt Ltd (JV). As per RFP clause 2.1.15 wherein following is stated "*The bidder including individual or any of its JV member, who are either having 2 (two) on-going EPC Project(s) in NHIDCL or on-going Project(s) worth of ₹ 500 Crore (Awarded Cost) or more in NHIDCL, as on date of financial bid opening, shall not be eligible to bid for this Project (Issuance of LOA will be considered as on-going project).*". Hence the Committee decided to treat the bid of M/s KKB Projects Pvt Ltd - Shree Manglam Buildcon Pvt Ltd (JV) as non - responsive.

7. Also, the bidder M/s Rajkeshari projects. Ltd has not submitted the technical bid completely with all the requisite documents. The bidder has only submitted 1 project for technical threshold capacity in which the certificate of Statutory Auditor is missing. The bidder does not qualify the requisite technical threshold capacity of Rs 56.76 Cr with the submitted project. Also, it is stated that the work provided by the bidder is only 36.54% completed; hence the bidder does not qualify to one completed project of similar work as per RFP clause 2.2.2.2(ii). Further, the Auditor's report including Balance Sheet, Income statement etc has also not been submitted by the bidder. Since the technical bid has completely not been submitted by the bidder and as per the documents submitted by the bidder does not meet the technical/financial requirement, hence the Committee decided to declare the bid as Technically Non - responsive.

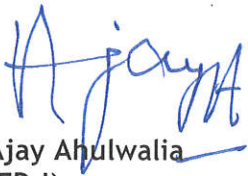
8. The details of Technical Capacity, Financial Capacity and the Bid Capacity of the above bidders as per the report are as Annexure -I.

9. The **Technical Evaluation Committee (TEC)** in its 2<sup>nd</sup> meeting has discussed the evaluation and after deliberation status of evaluation is as below.

Sr. No.	Name of the Bidder	Status	No. of Projects held with NHIDCL
1	M/s Krishi Infratech	Technically Responsive	0
2	M/s Skylark Infra Engineering Pvt Ltd	Technically Responsive	1
3	M/s KKB Projects Pvt Ltd - Shree Manglam Buildcon Pvt Ltd (JV)	Non - Responsive	2
4	M/s Naagaamii Infratech Pvt. Ltd - T Tachu & Co. (JV)	Technically Responsive	0
5	M/s Rajkeshariprojects. Ltd.	Technically Non - Responsive	0

10. The Technical Evaluation Committee (TEC) recommends to open the financial bid of the 3 technically responsive bidders after the approval of Competent Authority.

Meeting ended with vote of thanks to chair.



Ajay Ahulwalia  
(ED-I)  
Chairman



B. Shivprasad  
(GM-Tech)  
Member



A.K. Jha  
(GM-Tech)  
Member



Bhaskar Mallick  
Manager -Fin.  
Member

## Annexure - I

Summary of Technical Evaluation						
Sr. No.	Bidder Name	Minimum Technical threshold capacity (Clause 2.2.2.2 (i)=Rs. 56.76 Cr.	Similar work from category 1 & 3 in a single complete projects (Clause-2.2.2.2(ii) = Rs. 17.03 Cr.	Lead Member share (at least 60 % of total threshold technical capacity) i.e. Rs. 34.06 Cr.	Other Member Share (at least 20% of total threshold capacity) i.e. Rs. 11.35 Cr.	Additional Experience in Major Bridge for a span of 40 m
1.	M/s Krishi Infratech	208.15 Cr	Yes (Rs 49.65 Cr)	NA	NA	Yes
2.	M/s Skylark Infra Engineering Pvt Ltd	97.94 Cr	Yes (Rs 35.68 Cr)	NA	NA	Yes
3.	M/s KKB Projects Pvt Ltd - Shree Manglam Buildcon Pvt Ltd (JV)	The bid has not been evaluated since 2 projects have already been awarded to the Contractor.				
4.	M/s Naagaamii Infratech Pvt. Ltd - T Tachu & Co. (JV)	NA	Yes (Rs 97.06 Cr)	172.41 Cr	29.51 Cr	Yes
5.	M/s Rajkeshariprojects. Ltd.	The bid has not been evaluated since the bidder has not submitted all the requisite technical and financial documents in the bid.				

Summary of Financial Evaluation						
Sr. No.	Bidder Name	Role Details	Equity Holding	Claimed Worth (in INR Crores)	Net Turnover (in INR Crores)	Whether meeting the Financial Threshold Requirement
1.	M/s Krishi Infratech	SE	-	34.81 Cr	173.48 Cr	Y
2.	M/s Skylark Infra Engineering Pvt Ltd	SE	-	92.14 Cr	37.57 Cr	Y
3.	M/s KKB Projects Pvt Ltd - Shree Manglam Buildcon Pvt Ltd (JV)	The bid has not been evaluated since 2 projects have already been awarded to the Contractor				
4.	M/s Naagaamii Infratech Pvt. Ltd - T Tachu & Co. (JV)	JV	60-40	Lead - 5.84 Other - 81.32	Lead - 47.23 Other - 52.36	Y
5.	M/s Rajkeshariprojects. Ltd.	The bid has not been evaluated since the bidder has not submitted all the requisite technical and financial documents in the bid.				

**Statement of Bid Capacity Assessment**

Minimum Requirement of Bid Capacity = Rs. 56.76 Crore

S No	Name of the Applicant	Calculated / Assessed							Whether Qualifying or Not
		Financial / Calendar Year for which "A" has been claimed	Updation factor	Annual Turnover (Rs. Cr.)	A (Annual Turnover x Updation factor) Rs. Cr.	N	B (Rs. Cr.)	A x N x 2.5 - B (Rs. Cr.)	
1	M/s Krishi Infratech	2019	1.05	265.08	278.33	1.50	222.5 2	821.23	Yes
2	M/s Skylark Infra Engineering Pvt Ltd	2018	1.10	74.84	82.32	1.50	8.6	300.12	Yes
3	M/s Rajkeshariprojects. Ltd.	The bid has not been evaluated since the bidder has not submitted all the requisite technical and financial documents in the bid.							
4	<b>Naagaamii - TTC (JV)</b>								
	Naagaamii Infratech Pvt. Ltd	2019	1.05	108.37	113.79	1.50	97.23	329.48	Yes
	T Tachu & Co	2019	1.05	58.10	61.01	1.50	104.3 5	124.42	Yes
	<b>Total</b>							<b>453.90</b>	<b>Yes</b>
5	<b>KKB - Shree Manglam</b>								
	KKB	The bid has not been evaluated since 2 projects have already been awarded to the Contractor							
	Shree Manglam								